













# The *Home* Buying Process

## With *Kingly Realty OC*

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- 1  Determine what you can afford
  - 2  Get pre-approved for a mortgage
  - 3  Hire a knowledgeable real estate agent
  - 4  Decide what type of home you want
  - 5  Make an offer
  - 6  Negotiate
  - 7  Due diligence
  - 8  Finalize the loan
  - 9  Close on your new property

## ! You ABSOLUTELY Need A Buyer's Agent

The listing agent represents the seller's best interests, not yours. As your buyer's agent, I'm 100% on your side, protecting your interests, negotiating the best price and terms for you, and guiding you through every step with no divided loyalties.

- Tanja



# Why Choose Me as Your Buyer's Agent?

Buying a home is one of the most important decisions you will ever make, both financially and emotionally. You deserve an agent who will not only guide you through the process, but also protect your interests every step of the way. Here's what you can expect when you work with me:

## 1. Expert Market Knowledge

I know our local neighborhoods, market trends, and property values inside and out. This means I can help you find the right home at the right price and help you avoid costly mistakes.

## 2. Skilled Negotiation

With over 25 years of professional experience, I know how to negotiate strategically to secure the best possible terms for you whether that's a lower purchase price, favorable contingencies, or added seller concessions.

## 3. Full-Service Support

From the first home search to the final handshake at closing, I handle all the details. I coordinate showings, prepare and submit offers, review contracts, negotiate and ensure all paperwork is smoothly taken care of so you can focus on finding your dream home.

## 4. Local Connections

I have a trusted network of lenders, inspectors, contractors, and other real estate professionals to help make the buying process seamless, stress-free, and transparent.

## 5. Commitment to Your Goals

I take the time to understand what matters most to you, your must-haves, your nice-to-haves, and your deal breakers. Every recommendation I make will be based on your goals, not mine.

## 6. Honest Advice, Always

You'll always get my professional, unbiased opinion even if it means advising you to walk away from a deal. Your trust is more important to me than any sale.

## 7. A Diligent, Communicative Partner

I'm proactive, responsive, and committed to keeping you informed. You'll never be left wondering what's next, I will always pick up the phone or get back to you shortly.

**Bottom line: My job is to protect your interests, save you time and money, and make the process as enjoyable as possible. I'm not just here to help you buy a home I'm here to help you make the right home purchase.**



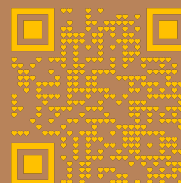
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Each Office Is Independently Owned and Operated